

Building the Future

karloskar
Industries



29th Annual General Meeting

12th August 2023

Across this presentation, the word “KIL / the Company” refers to “Kirloskar Industries Limited.”

Cautionary Statement:

This presentation contains statements relating to future business developments and economic performance that could constitute ‘forward looking statements’. While these forward looking statements represent the Company’s judgments and future expectations, a number of factors could cause actual developments and results to differ materially from expectations. The Company undertakes no obligation to publicly revise any forward looking statements to reflect future events or circumstances. Further, investors are requested to exercise their own judgment in assessing various risks associated with the Company and also the effectiveness of the measures being taken by the Company in tackling them, as those enumerated in this Report are only as perceived by the Management.



EXCELLENCE

In everything we do, quality without compromise



INTEGRITY

Say what we do, and do what we say



COLLABORATION

We grow with people and partners



EMPATHY

Towards all Stakeholders

We always listen, and learn



VALUE CREATION

Towards all Stakeholders

We're building for a shared prosperous future

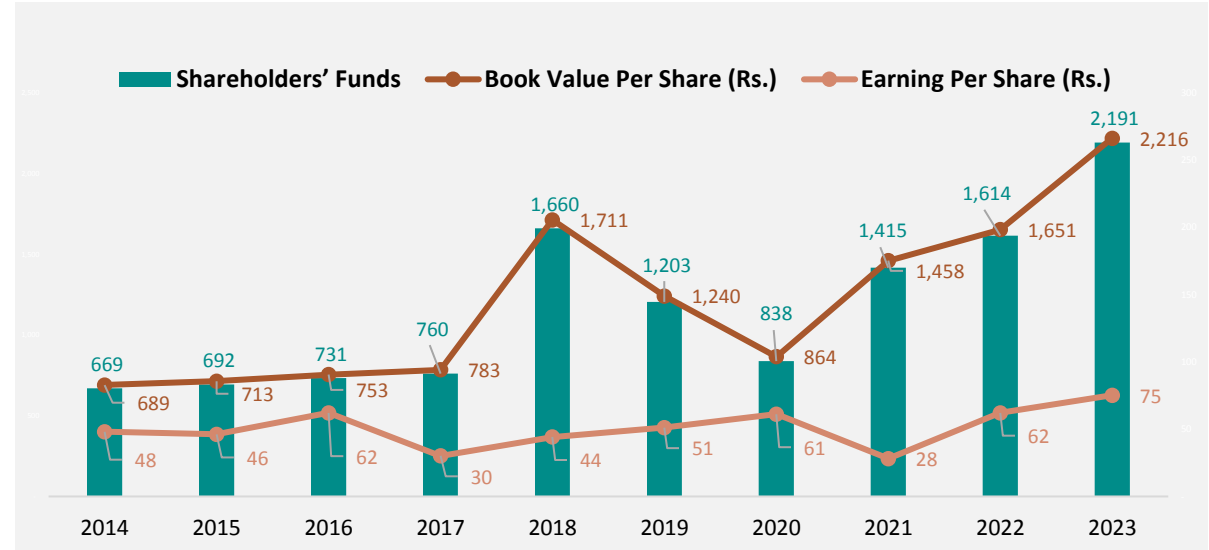
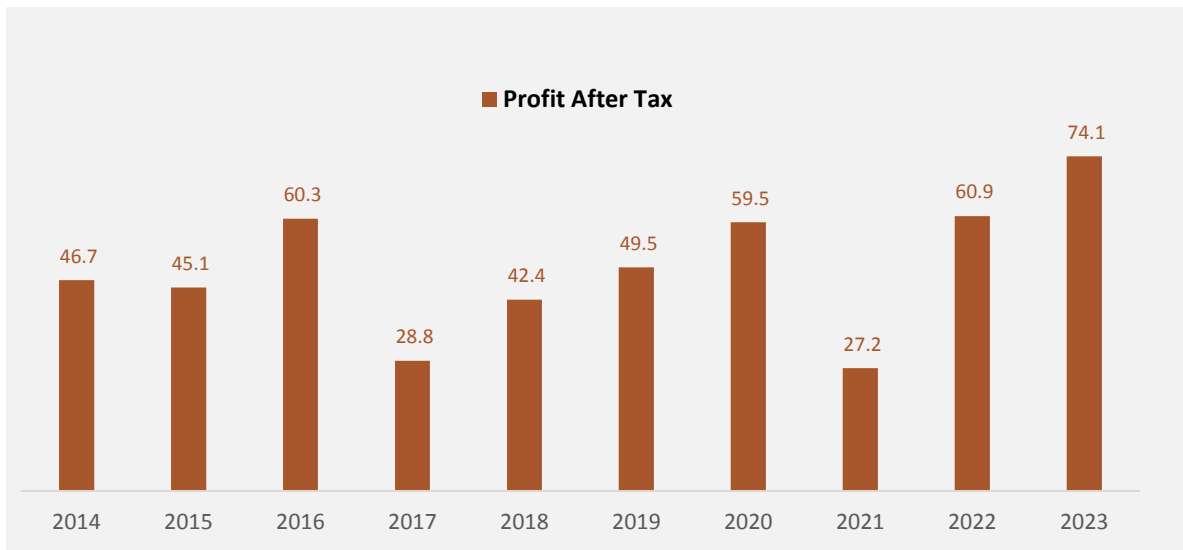
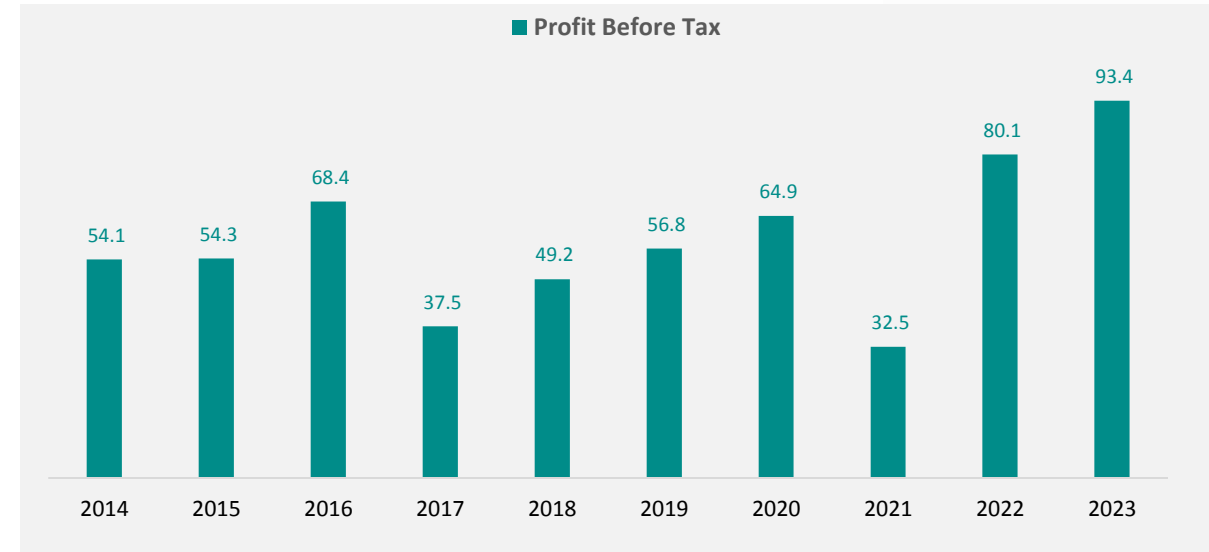
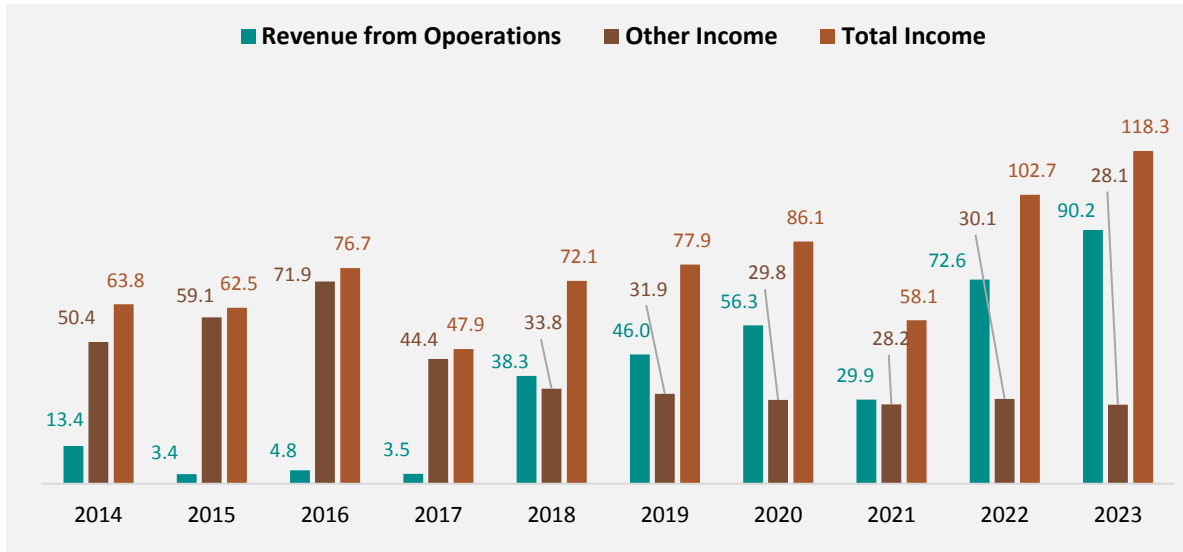


INNOVATIVE THINKING

Be bold and brave, & stay relevant

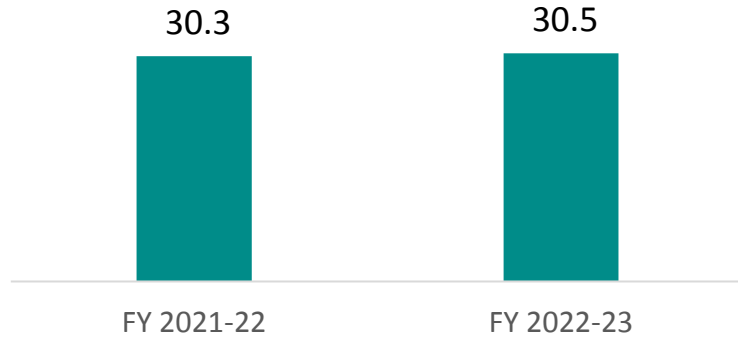
A decade at a glance

All amounts INR Crores

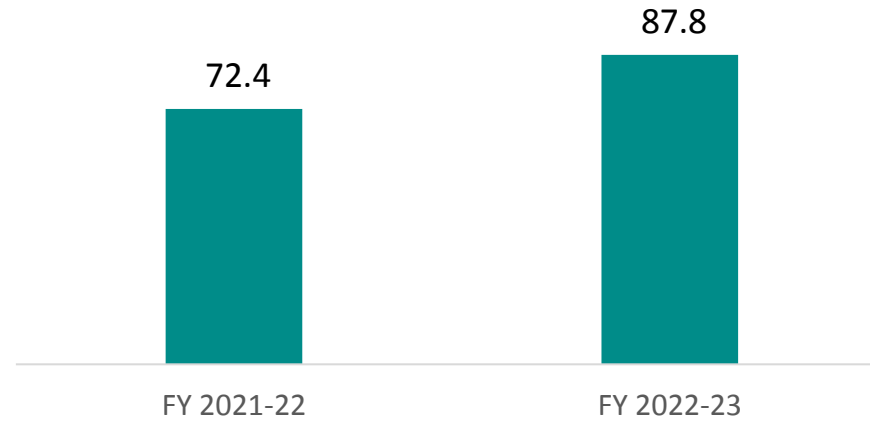


Performance FY 2022-23

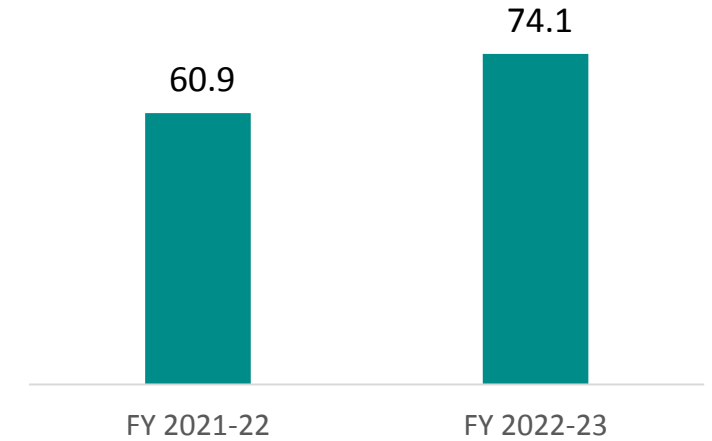
Income from Windmill and Leasing



Other Income



Profit After Tax



All amounts in INR Cr	2021-22	2022-23
Other Income	72.39	87.80
Interest Income	2.83	13.52
Dividend Income	65.7	68.72
Net gain on fair value changes	0.87	4.66
Miscellaneous Other ²	2.99	0.90

1 In Q1-FY24, Company has approved sale of windmill business to its step-down subsidiary ISMT Ltd. at Rs. 5.40Cr

2 Includes Business s facilitation Services and others

KIL Journey and Roadmap

Past

Till 2019



- 5.6MW in Nashik, Maharashtra
- Sold in open market via MSEDCL (State Transmission Co)



- Land holding in Kothrud and Khadki, Pune, MH
- Office space on FC Road, Pune, MH
- Leased mainly to Group Companies

Present

2020-2023



AVANTE

- Windmills
- Investments
- Leasing
- Real Estate Development Strategy and planning for (saleable/leasable area)
 - Project 1 - ~0.17 Mn Sq Ft
 - Project 2 - ~1.5 Mn Sq Ft
 - Project 3 - ~0.2 Mn Sq Ft

Future

2023 & Beyond

Real Estate Development & Leasing
KIL & AVANTE

KFIL (50.87%) & ISMT Limited* (subsidiary of KFIL and 5% direct)

Group Co. Stakes & Other Investments

* KFIL and ISMT merger is in process

Real Estate Business

- * Avante's first project running on time
- * Avante to focus on future-ready sustainable buildings

CIC Activities

- * Sale of Swaraj Engines Limited Stake
- * Moving to the non-promoter category for Swaraj Engines Limited and Cummins India Limited
- * Investment in ISMT

Windmill Business

- * Sale of windmill business to ISMT
- * Management to focus on new business

Avante Spaces Limited Roadmap



Future-ready, Sustainable
buildings

Project*	Location	Saleable /Leasable Area	Est. Total Cost^ (Rs. Crore)	Cost Incurred^ (Rs. Crore)	Tentative Completion Date	Construction Update – Google map location
Project 1	Kothrud, Pune	0.17mn	202	108	FY23-24	https://goo.gl/maps/KS9MGFg2t9wcS2zh8
Project 2	Kothrud, Pune	1.5mn	1,621	358	FY26-27	https://goo.gl/maps/73zrfxrpsvEtyJi29
Project 3#	Kothrud, Pune	0.2mn	159	~	FY26-27	https://goo.gl/maps/CHpJd4Y6x6TsAGbt6

- IGBC green certifications
- Adopting the features WELL building standards
- Adaptive designs

* Including announced projects only | ^ Land cost taken at Government Valuation | # At planning stage



Indian Green Building Council (IGBC)

hereby precertifies

Commercial Building by Avante Spaces Limited

C.T.S. 703(P)+704, S. No.156C(P)+156B Kothrud

(IGBC Registration No. NBT 20 0037)

*The project has demonstrated intent to design and build
high performance building in accordance with*

IGBC Green New Buildings Rating System

(Tenant-Occupied Building)

Precertified Platinum

26 August 2022

(Precertification is valid for 3 years, renewed based on six monthly progress updates till certification)

Raghavendran
Green New Buildings

Gurmit Singh Arora
Chairman, IGBC

K S Venkatagiri
Executive Director, CII-G

RERA Regn No. P52100049092



North - West Side view
Est. completion: FY23-24

Avante Spaces Limited Project 1

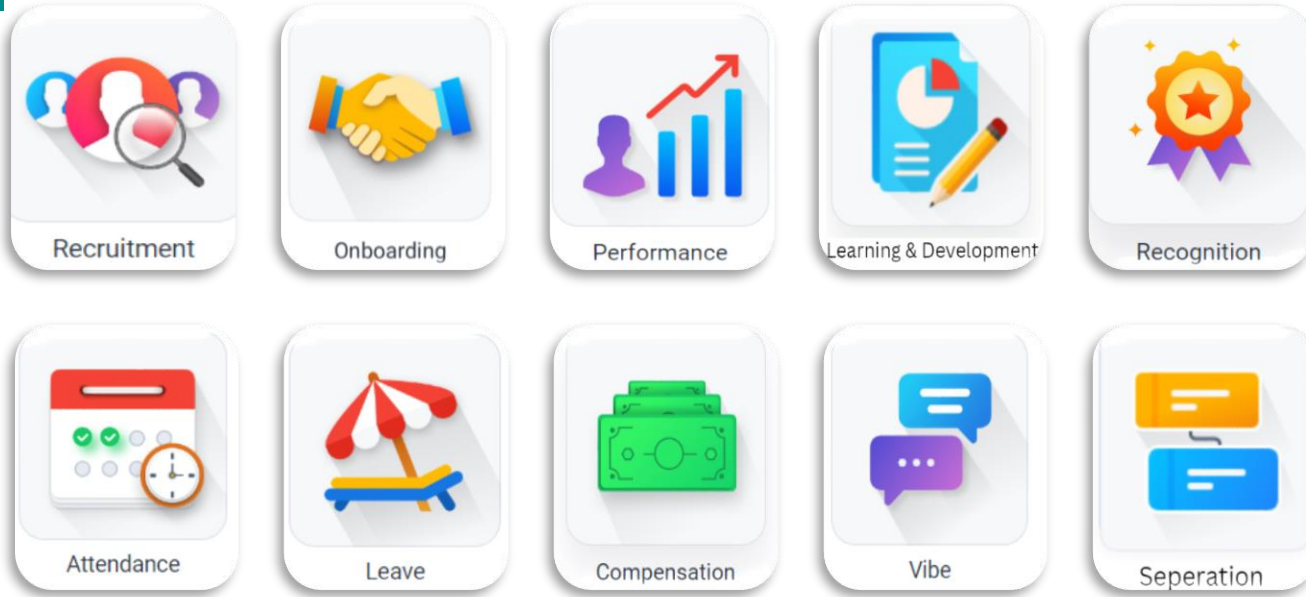


North Side view
Est. completion: FY26-27



Avante Spaces Limited Project 2

Digitalization of Employee life cycle



TRAINING TO PREVENT SEXUAL HARASSMENT IN THE WORKPLACE **ZERO TOLERANCE**

Dear Colleagues,
We have assigned a mandatory course in KORE on
Prevention of Sexual Harassment at Work Place (POSH)
Course Deadline: 20th Sep

Certification

Prevention of Sexual Harassment at the Workplace

This is a mandatory compliance course on how to behave appropriately at the...

ICOG Admin1 Completed

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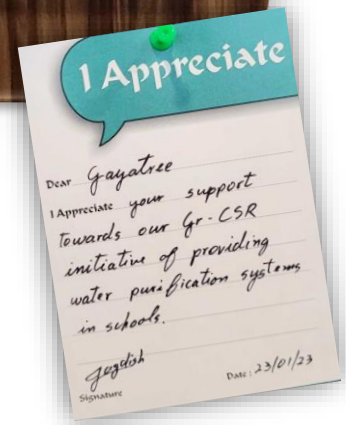
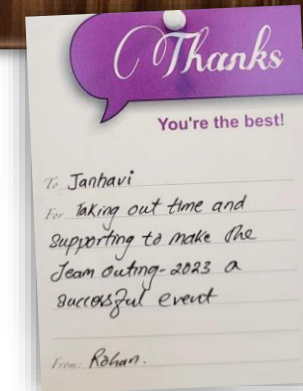


- First Group Co. to digitalize all HR Processes (Recruitment to Exit)
- 360° survey through Darwinbox for all employees
- PoSH module for all employees through Learning Management System

Rewards and Recognition



Value Champions recognized every quarter
Recognition of Kirloskar Icons
Immediate appreciation on the Wall of Fame



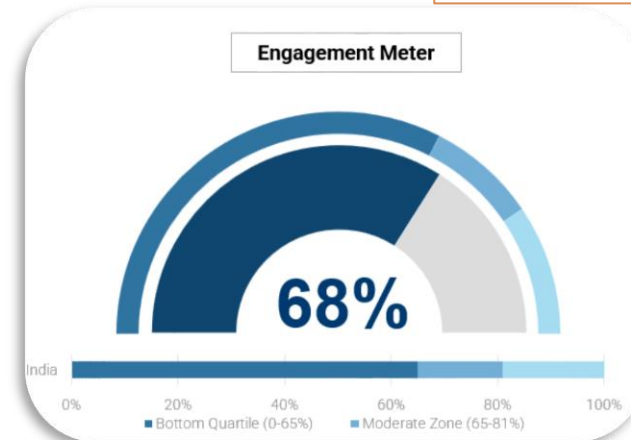
Employee Engagement and Wellbeing



- Diwali Dinner for employees and their family
- Team outing
- Comprehensive health checkup & Wellbeing session
- In house Yoga sessions
- Employee Engagement at 68 %

COMPREHENSIVE HEALTH CHECKUP 2022

It is health that is real wealth, road to a healthy life begins with diagnosis



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Thank You